

FIVE Reasons why DuctQuote helps increase your selling power



1

ACCURATE DRAWINGS TURN INTO ACCURATE BOM

DuctQuote generates a complete list of all the pieces you need (quantities, item numbers) and ensures you don't order a branch at the wrong angle.

The bottom line: Missing or wrong parts can delay installs, which will cost you time and money. They also don't give your customers confidence in your ability to do the next job right.

2

ACCURATE QUOTES

DuctQuote calculates the cost so you can set expectations with your customers.

The bottom line: When it comes to cost, no one likes surprises. (Unless it's a discount — which you can also do in DuctQuote!) The ability to accurately quote a job is crucial to winning bids and making money.

3

EASY-TO-USE INTERFACE

There are two ways to make ductwork design easy:

1. **Use Duct Quote's intuitive drag-and-drop interface**
2. **Have one of our seasoned Duct Guys create designs for you**

The bottom line: The ease-of-use or ability to hand off design to a Duct Guy frees you up to do other things, like prospect or sell.

4

PRESENTATION TOOL

Duct Quote can create a branded proposal for your company/product

Designs are saved in a shareable, 3D format

Gives you order of install, so customers aren't left hanging

The bottom line: You don't need to put extra effort (or cost) into designing sales materials. Your proposals will appear professional and polished.

5

FREE TOOL — WITH A SECRET SALES WEAPON INCLUDED

DuctQuote is free to use for authorized dealers — with the added perk of your very own Duct Guy!

The bottom line: Free is great, but the perks you get along with it make a real difference. You not only get free use and training of Duct Quote, but you also get a Duct Guy — an invaluable extension of your team when it comes to sales, marketing, ductwork knowledge, and customer service.